

**DEPARTMENT OF THE NAVY**  
**NORTHERN DIVISION**  
**NAVAL FACILITIES ENGINEERING COMMAND**  
**PHILADELPHIA, PENNSYLVANIA 19112**

TELEPHONE NO.  
Area Code 215  
Autovon 443  
755-3977

Code 02  
N62472-78-C-0321

Hankins Construction Company  
9889 Page Boulevard  
St. Louis, MO 63132

Gentlemen:

The Naval Facilities Engineering Command, in connection with its responsibility for construction and maintenance of the Shore Establishment of the Navy, has developed an Industrial Incentive Awards Program. The purpose of this program is to recognize especially noteworthy performance by a contractor in fulfilling a contract awarded by the Naval Facilities Engineering Command.

Your firm has demonstrated a high degree of professional and technical ability in the performance of work under Contract No. N62472-78-C-0321, Interior Alterations to the Naval and Marine Corps Reserve Center at St. Louis, MO. Your efficient planning, scheduling, management, and supervision resulted in timely completion and a quality facility. Your professionalism and integrity simplified administrative matters and inspection efforts for the Resident Officer in Charge of Construction based at the Naval Weapons Support Center, Crane, IN. Particularly refreshing was the spirit of cooperation demonstrated by your firm which served to minimize costly delays and contract modifications.

I am pleased to present the attached Certificate of Appreciation on behalf of the Naval Facilities Engineering Command and to thank you for your efforts and cooperation. In the traditional language of the Navy, I say to you, "Well Done."

Sincerely,

*E. R. Oscarson*

E.R. OSCARSON  
Captain, C.E.C., U.S. Navy  
Commanding Officer